

## CURRICULUM VITAE

### Prof. Francesco Squintani

Department of Economics  
University of Warwick  
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### Personal

UK and Italy citizen

### Education

1996 -- 2000, Ph.D., Economics Northwestern University, Evanston, IL  
1995 -- 1996, M.A., Economics, Northwestern University, Evanston, IL  
1990 -- 1995, Laurea cum Laude, Discipline Economiche e Sociali, Università Bocconi, Milano, Italy

### Academic Positions

2011 – present, Professor of Economics, University of Warwick, UK  
2022 – present, Director of Quantitative and Analytical Political Economy Centre, University of Warwick, UK  
2021 – present, Fellow of Centre for Economic Policy Research (CEPR)  
2021 – present, Fellow of Baffi CAREFIN, Bocconi University, Italy

### Past Academic Positions

2007 – 2011, Professor of Economics, University of Essex, UK  
2006 – 2011, Professor of Economics, Università degli Studi di Brescia, Italy  
2003 – 2007, Lecturer of Economics (with tenure), University College London, UK  
2000 – 2004, Assistant Professor of Economics, University of Rochester, USA

### Main Research Publications

1. “The Design of Information Acquisition and Sharing” (2023), with Dimitri Migrow, *Journal of Political Economy Microeconomics*, 1(4): 710-745.
2. “Third Party Intervention and Strategic Militarization” (2022), with Adam Meirowitz, Massimo Morelli and Kris Ramsay, *Quarterly Journal of Political Science*, 17(1): 31–59.
3. “On the Direction of Innovation” (2021), with Hugo Hopenhayn, *Journal of Political Economy*, 129(7): 1991-2022.
4. “Dispute Resolution Institutions and Strategic Militarization” (2019), with Adam Meirowitz, Massimo Morelli and Kris Ramsay, *Journal of Political Economy*, 127(1): 378-418.
5. “Leadership with Trustworthy Associates” (2018), with Torun Dewan, *American Political Science Review*, 112(4): 844-859.
6. “In Defence of Factions” (2016), with Torun Dewan, *American Journal of Political Science*, 60(4): 860–881.
7. “Strategic Information Acquisition and Transmission” (2016), with Rossella Argenziano and Sergei Severinov, *American Economic Journal: Microeconomics*, 8(3): 119-155.
8. “Patent Rights and Innovation Disclosure” (2016), with Hugo Hopenhayn, *Review of Economic Studies*, 83(1): 199-230.
9. “Mediation and Peace” (2015), with Johannes Horner and Massimo Morelli, *Review of Economic Studies*, 82(4): 1483–1501.

10. “Information Aggregation and Optimal Structure of the Executive” (2015), with Torun Dewan, Andrea Galeotti and Christian Ghiglino, *American Journal of Political Science*, 59(2): 475–494.
11. “Strategic Information Transmission Networks” (2013), with Andrea Galeotti and Christian Ghiglino, *Journal of Economic Theory*, 148(5): 1751–1769.
12. “Pre-emption Games with Private Information” (2011), with Hugo Hopenhayn, *Review of Economic Studies*, 78(2): 667-692.
13. “Competence and Ideology” (2011), with Dan Bernhardt and Odilon Camara, *Review of Economic Studies*, 78(2): 487-522.
14. “Competitive Experimentation with Private Information” (2010), with Giuseppe Moscarini, *Journal of Economic Theory*, 145(1): 339-360.
15. “The Case for Responsible Parties” (2009), with Dan Bernhardt and John Duggan, *American Political Science Review*, 103(4): 570-587.
16. “Private Polling in Elections and Voters’ Welfare” (2009), with Dan Bernhardt and John Duggan, *Journal of Economic Theory*, 144(5): 2021-2056.
17. “Arbitration, Mediation and Cheap Talk” (2009), with Maria Goltsman, Johannes Horner, and Gregory Pavlov, *Journal of Economic Theory*, 144(4): 1397-1420.
18. “Overconfidence, Insurance and Paternalism” (2007), with Alvaro Sandroni, *American Economic Review*, 97(5): 1994-2004.
19. “Credulity, Lies, and Costly Talk” (2007), with Navin Kartik and Marco Ottaviani, *Journal of Economic Theory*, 134(1): 93-116.
20. “Backward Induction and Model Forgetfulness” (2004), *Advances in Theoretical Economics*, 4(1): Art. 2.
21. “Imitation and Experimentation in Changing Contests” (2002), with Juuso Valimaki, *Journal of Economic Theory*, 104(2): 376-404.

### Other Research Publications

- “Overconfidence and Adverse Selection: The Case of Insurance” (2012), with Alvaro Sandroni, *Journal of Economics, Behavior and Organization*, 93(C): 149-165.
- “On the Benefits of Party Competition” (2009), with Dan Bernhardt, Larissa Campuzano and Odilon Camara, *Games and Economic Behavior*, 66(2): 685-70.
- “Individual Accountability in Teams” (2009), with Leslie Marx, *Journal of Economic Behavior and Organization*, 72(1): 260-273.
- “Electoral Competition with Privately Informed Candidates” (2007), with Dan Bernhardt and John Duggan, *Games and Economic Behavior*, 58(1): 1-29.
- “Equilibrium and Mistaken Self-Perception”, (2006), *Economic Theory*, Vol. 27, Number 3, Pages 615-641.
- “Naïve Audience and Communication Bias” (2006), with Marco Ottaviani, *International Journal of Game Theory*, 35(1), 129-150.
- “Voting and Communication with Double-Sided Information” (2003), with Ulrich Doraszelski and Dino Gerardi, *Contributions to Theoretical Economics*, 3(1): Art. 6.
- “Moral Hazard, Renegotiation, and Forgetfulness” (2003), *Games and Economic Behavior*, 44(1): 98-113.

### Surveys and Non-Academic Publications

- “Information Aggregation in Political Decision-Making” (2019), in *Oxford Research Encyclopaedia of Politics*, Redlawsk, D., Ed., Oxford University Press.
- “Effetto Brexit sul Regno Unito” (2016), *Lavoce.info*, 26/07/2016.
- “Introduction to the Symposium in Political Economy” (2012), *Economic Theory*, 49(3): 513-529.
- “A Survey on Polling in Elections” (2008), with Dan Bernhardt and John Duggan, in Aragonés, E., Bevia, C., Llavador, H., Schofield, N., Eds., *The Political Economy of Democracy*, Fundacion BBVA, 2008.
- “A Survey on Overconfidence” (2004), with Alvaro Sandroni.
- “Notes for Non-Cooperative Game Theory” (2000), 2<sup>nd</sup> year PhD course notes, *University of Rochester*.

### Working Papers

1. “Persuasion in Networks” (2023).
2. “Privacy Protection of Vulnerable Citizens” (2023), with Rossella Argenziano.
3. “An Organizational Theory of Unionizations” (2023), with Anja Prummer.

4. "The Choice of Political Advisers" (2023), with Hyungmin Park.
5. "Political Competition and Strategic Voting in Multi-Candidate Elections" (2023), with Dan Bernhardt, and Stefan Krassa.
6. "Optimal Overspecified Contracts" (2019).
7. "Information Transmission in Political Networks." (2018).
8. "Information Revelation and Pandering in Elections" (2015), with Navin Kartik and Katrin Tinn, *Review of Economic Studies*, revision requested.

### **Work in Progress**

1. "Mechanism Design and Trust in the Institutions," with Massimo Morelli.
2. "Conspiracy Networks," with Antonio Cabrales.
3. "Investigating Priorities," with Andrea Galeotti.
4. "Multi-Dimensional Bargaining."

### **Teaching Experience**

- Game Theory (Undergraduate level), University of Rochester, 2000/01 - 2002/03 and University College London, 2003/04 - 2006/07.
- Game Theory (Master level), University College London, 2003/04, 2004/05, 2005/06, 2006/07; University of Warwick, 2011/12 - 2016/17.
- Game Theory (PhD level), University of Rochester, 2000-01 - 2002/03.
- Industrial Organization (Master Level), University of Essex, 2009/10.
- Intermediate Microeconomics (Undergraduate level), University of Rochester, 2001/02 - 2002/03, and Università degli Studi di Brescia, 2006/07.
- Microeconomics (Master level), University of Essex, 2007/08 - 2009/10; London School of Economics, 2014/15; University of Warwick, 2020-21 – present.
- Microeconomic Theory (PhD level), University of Warwick, 2016/17, 2017/18, 2018/19.
- Political Economy (PhD level), University College London, 2006/07; University of Warwick, 2011/12; 2015/16 – present.

### **PhD Supervision**

- Ms. Falak Arrora (University of Warwick, current).
- Mr. HyungMin Park (University of Warwick, current).
- Dr. Daniel Habermacher (PhD 2020, University of Warwick), Assistant Professor, Universidad de los Andes.
- Dr. Raghul S. Venkatesh (PhD 2017, University of Warwick), Post Doc, Université Aix-Marseille.
- Dr. Dimitri Migrow (PhD 2016, University of Warwick), Assistant Professor, University of Calgary; first placement: Assistant Professor, University of Manchester.
- Dr. Monica Giovanniello (PhD 2015, University of Warwick), Assistant Professor, Universitat de Les Iles Balears; first placement: Post Doc at Università degli Studi di Verona.
- Dr. Kostas Matakos (PhD 2013, University of Warwick), Associate Professor at King's College, London; first placement: Post Doc at London School of Economics.
- Dr. David Deller (PhD 2013, Essex University, main advisor Prof. Melvyn Coles), Research Associate at University of East Anglia, Centre for Competition Policy.
- Prof. Odilon Camara, (PhD 2008, University of Illinois at Urbana-Champaign, main advisor Prof. Dan Bernhardt), Assistant Professor at Marshall Business School, University of Southern California.
- Prof. Alessandro Riboni (PhD 2004, University of Rochester), Professor at Ecole Polytechnique, Paris; first placement: Assistant Professor at Université de Montreal.

### **Mentoring**

- Prof. Andrea Galeotti (University of Essex, 2007-2011), Professor, London Business School.
- Prof. Rossella Argenziano (University of Essex, 2007-2011), Professor, University of Essex.
- Prof. Peter Buisseret (University of Warwick, 2013-15), Assistant Professor, Harvard Kennedy School.
- Dr. Kirill Pogorelskiy (University of Warwick, 2015-20), Associate Professor, University of Warwick.

## Administrative Experience

- Director of Quantitative and Analytical Political Economy Centre, University of Warwick, UK, 2022 – present.
- Executive Board, European Political Economy Consortium, September 2015 – present.
- Director of Research, University of Warwick, Department of Economics, June 2012 – September 2013.
- PhD Director, Essex University, Department of Economics, September 2008 – June 2011.
- Coordinator of the Political Economy Group, University of Warwick, Department of Economics, September 2013–present.
- Conference organization: Wallis Institute of Political Science Annual Conference, University of Rochester, 2001 and 2002; “Acquisition, Use and Transmission of Private Information in Financial Markets: Theory and Applications”, European University Institute, 2010; “Workshop in Political Economy”, University of Warwick, 2012, 2013, “Warwick-Princeton Conference in Political Economy,” Venice, Italy, 2014.
- Conference session organization: SAET Conference, Kos, Greece 2007, Ischia, Italy 2009, 2019, Faro, Portugal, 2011, 2017, Paris, France, 2013, Cambridge, UK, 2015; EEA-ESE Summer Meeting, Barcelona, 2009, Gothenburg, 2013.
- Seminar organization: University of Rochester, 2000/01, 2001/02; University College London, 2002/03, 2004/05; Essex University, 2007/08, 2008/09; Warwick University, 2011/12, 2012/2013.

## Grants and Awards

- Northwestern PhD Fellowship 1995-2000.
- PRIN 2007 – Principal Investigator -- 94,000 €.

## Editorial Activity

- *Economic Theory*, Associate Editor, 2009-2011.
- *Economic Theory*, Co-Editor, 2011-2018.
- *International Economic Review*, Associate Editor, 2012-2013.
- *Journal of Theoretical Politics*, Editorial Board member, 2014-2021.
- *PSRM, Journal of the European Political Science Association*, Associate Editor, 2012-2015.
- *Social Choice and Welfare*, Associate Editor, 2009-2018.

## Refereeing

*ANVUR, American Economic Journal: Microeconomics, American Economic Review, American Journal of Political Science, American Political Science Review, B.E. Journals in Theoretical Economics, British Journal of Political Science, Canadian Journal of Economics, Czech Science Foundation. Econometrica, Economic Journal, Economic Enquiry, Economic Theory, Economic and Social Research Council, European Economic Review, European Journal of Political Economy. European Research Council, Games and Economic Behavior, Group Decision and Negotiation, International Economic Review, International Journal of Game Theory, Israeli Science Foundation, Journal of Conflict Resolution, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of the European Economic Association, Journal of Economic Theory, Journal of Economics and Management Strategy, Journal of Law Economics and Organization, Journal of Legislative Studies, Journal of Mathematical Economics, Journal of Political Economy, Journal of Politics, Journal of Public Economics, Journal of Public Economic Theory, Journal of Theoretical Politics, MIT University Press, MIUR-PRIN, National Science Foundation, Proceedings of the National Academy of Science, Quarterly Journal of Economics, Quarterly Journal of Political Science, RAND Journal of Economics, Research in Economics, Review of Economic Studies, Scandinavian Journal of Economics; Social Choice and Welfare, Social Sciences and Humanities Research Council of Canada, SpringerPlus, Theoretical Economics, Theory and Decision.*

## Visiting Positions

University of California at Los Angeles (September 2004, February 2016); Universidad Torcuato di Tella, Buenos Aires (September 2005); European University Institute, Florence (April 2010, April 2014); London School of

Economics (Autumn, 2012, Winter 2016); EIEF, Bank of Italy (April 2013); Institut d'Anàlisi Econòmica, UAB (March 2016, Winter 2019); Università Bocconi (Winter 2018); London Business School (Winter 2022), University of Illinois (September 2022).

### **Invited Seminar Talks**

1998: Northwestern University

1999: Northwestern University, Rice University, University of Rochester, Università degli Studi di Torino

2000: Universidad Carlos III de Madrid, Università degli Studi di Bologna, Universität Bonn, Cornell University, Essex University, University of North Carolina at Chapel Hill, Universitat Pompeu Fabra at Barcelona, University of Rochester, Università degli Studi di Roma I, Università degli Studi di Salerno, University of Texas at Austin, Università degli Studi di Torino, University of Toronto, Università degli Studi di Venezia

2001: Columbia University, Penn State University, Queen's University at Kingston, Southampton University, University of Toronto, University College of London

2002: Columbia Business School, New York University, Université de Montreal, University of Pennsylvania, University of Western Ontario

2003: Universitat Autònoma de Barcelona, Universität Bonn, University of California at Los Angeles, University of California at San Diego, Duke University, University of Illinois at Urbana-Champaign, London School of Economics, Nuffield College at Oxford University, Universitat Pompeu Fabra at Barcelona, Université de Toulouse, Washington University at St. Louis

2004: Università Bocconi, Northwestern University, University of Michigan, University of Minnesota

2005: Boston University, California Institute of Technology, Cambridge University, Edinburgh University, Helsinki Business School, Leicester University, Manchester University, Université de Montreal, University of Munich, Princeton University, University of Rochester, Royal Holloway University, Southampton University, Universidad Torcuato di Tella, Buenos Aires, Yale University

2006: CORE, Université Catholique de Louvain la Neuve, INSEAD, Paris, Ohio State University

2007: Università Bocconi, University of California at Los Angeles, Essex University, University of Illinois at Urbana-Champaign, Universität Heidelberg, ITAM Mexico City, University of Iowa, Koç University, University of British Columbia, Università degli Studi di Venezia, Universität Bonn

2008: Paris School of Economics, European University Institute

2009: London School of Economics, IMT Lucca, Bristol University

2010: Princeton University, Georgetown University, Cambridge University, Erasmus University at Rotterdam, London Business School, London School of Economics, Universidad de Malaga, Oxford University, Toulouse School of Economics, Warwick University

2011: University of California at Berkeley, California Institute of Technology, Universidad Carlos III, Madrid, Columbia University, Cornell University, ECARES, Université Libre de Bruxelles, European University Institute, Harvard University/MIT, University of California at Los Angeles, CSEF, Università di Napoli II, New School Economics Moscow, New York University, University of Pennsylvania, University of Rochester, Stanford University

2012: University of Birmingham, Boston University, University of Chicago, University of Illinois at Urbana-Champaign, Northwestern University, Oxford University, Princeton University, Brunel University, Washington University at St. Louis, University of Wisconsin

2013: CORE, Université Catholique de Louvain la Neuve, EIEF, Bank of Italy, HEC Paris, University of Oslo, University of Southampton

2014: University of Chicago, European University Institute, Firenze, ETH Zurich, Real Collegio Carlo Alberto, Torino, Italy

2015: HEC Lausanne

2016: Institut de Anàlisi Econòmica, UAB, Berkeley University, University of California at Los Angeles, University of Nottingham, Erasmus University Rotterdam

2017: University of California at Los Angeles, University of California at San Diego, Columbia University, Cornell University, Duke University, Harvard University/MIT, Stanford University, Surrey University, University of Toronto, University of Utah, Yale University, Brown University

2018: Università Bocconi, Oxford University

2019: Edinburgh University, European University Institute, Paris School of Economics, Universitat Illes Balears, Universidad Carlos III, Madrid, CERGE-EI, Prague, Institut de Anàlisi Econòmica, UAB, Toulouse School of Economics, Hong Kong Baptist University - China Europe International Business School - National University of Singapore - National Taiwan University

2021: Hong Kong Baptist University - Kyoto University - Osaka University - Academia Sinica - National Taiwan University

2022: Universität Bonn, Copenhagen University, École Polytechnique, University of Illinois, Virtual Seminars in Economic Theory, Virtual workshop of the Formal Theory section of the American Political Science Association  
2023: Columbia University, Harvard University, Essex University, Università di Napoli II, Royal Holloway University London, Yale University  
2024: Università di Padova - Università di Venezia, Universität Graz, Universität Linz, Uppsala University

### **Invited Conference Talks**

1999: NASM of the Econometric Society at Madison, WI, Summer in Tel Aviv, Israel, International Conference on Game Theory, Stony Brook NY  
2001: NASM Econometric Society at Maryland, ESM of the Econometric Society at Lausanne, Switzerland, EEA Meeting at Lausanne, Switzerland  
2002: CET at Toronto, Canada, Society of Economic Design at New York NY, ESM of the Econometric Society at Venice, Italy, EEA Meeting at Venice, Italy  
2003: AEA Winter meetings at Boston, NASM of the Econometric Society at Evanston, IL, Political Economy Conference at Washington University at St. Louis, MO, Political Economy Workshop, Stony Brook NY  
2004: NASM of the Econometric Society at Evanston, IL, CEPR ESSET, Gerzensee, Switzerland, NBER/NSF Decentralization Conference, Duke University, Durham, NC, NBER/NSF Decentralization Conference, University of Illinois at Urbana Champaign, IL  
2005: Society for Economic Dynamics, Budapest, Hungary, Econometric Society World Congress, London, UK, SAET Conference, Vigo, Spain, CEPR ESSET, Gerzensee, Switzerland  
2006: SAET Conference, Kos, Greece  
2007: PSPE LSE Conference, London, UK, BBVA Conference, Barcelona, Spain, ELSE UCL Conference, London, UK, IZA Conference, Munich, Germany  
2008: APET Conference, Galway, Eire, SAET Conference, Ischia, Italy, CEPR ESSET, Gerzensee, Switzerland  
2009: Game Theory and the Resolution of Conflict, Princeton NJ, NBER/NSF Decentralization Conference, Dublin, Eire, ManSAET Conference, Manchester, UK, International Conference on Political Economy and Institutions, Vigo, Spain, Workshop in Political Economy, Stony Brook, NY, Wallis Institute of Political Science Annual Conference, University of Rochester, Rochester NY, MOVE workshop on Selection of Politicians, Barcelona Spain, MOVE workshop on Information, Dynamics, and Political Decision Making, Barcelona Spain, MPSA Winter Meetings, Chicago  
2011: Principal-Agent Models in Politics, Princeton, SAET Conference, Faro, Portugal, Concentration on Conflict, Barcelona, Spain, Centre for Advanced Studies Conference, Moscow, ESSET, Gerzensee, Switzerland  
2012: LSE-NYU Political Economy Conference, Priorat Workshop in Theoretical Political Science, Spain, Wallis Political Economy Conference, Rochester, Franqui, Academia Belgica, Rome  
2013: Barcelona GSE Summer Forum, NYU-LSE Political Economy Conference, "Institutions, Individual Behavior and Economic Outcomes", Alghero, Italy, SAET Conference, Paris, France  
2014: EPSA Conference, Edinburgh  
2015: SAET conference, Cambridge, Mannheim European Political Economy Consortium 1st Conference  
2016: Barcelona GSE Summer Forum, University of Bath Political Economy Conference, 1st Summer School of the European Political Economy Consortium, Alghero, Italy, 2nd Political Economy conference, EIEF-Ecole Polytechnique, Rome, Italy  
2018: 2nd Workshop on Conflict, Barcelona GSE Summer Forum, Bonn Political Economy conference, Bristol-Southampton Economic Theory conference  
2021: CE2 Warsaw Microeconomics conference  
2023: CEPR and Dortmund Political Economy Workshop on Democracy and Policy Implementation, Dusseldorf, Germany, BSE Summer Forum - Barcelona School of Economics, Bocconi - Carlo Alberto - Cornell Political Economy workshop, Turin