

# **Correlated Binary Variables and Multi-level Probability Assessments**

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## A practical problem

An insurance company is interested in assessing the probability of paying out on a number of contested claims regarding fire damage.

- Consider six claims  $B_1, B_2, \dots, B_6$ .

The company lawyer provides the following **probabilities of paying out**.

	$B_1$	$B_2$	$B_3$	$B_4$	$B_5$	$B_6$
$P(B_i)$	<b>0.1</b>	<b>0.2</b>	<b>0.3</b>	<b>0.4</b>	<b>0.5</b>	<b>0.6</b>

- **What about the probability that both cases 3 and 4 will be lost?**

Later, a specialized lawyer with vast experience in claims of this type provides **increased** probabilities so that  $P(B_3) = 0.6$  and  $P(B_4) = 0.75$ .

- **How should these new assessments change our beliefs for the claims?**

# Formulation of the problem

- Six events that cases  $B_i$ ,  $i = 1, 2, 3, 4, 5, 6$  will be lost.
- Correlated binary variables  $y_1, y_2, y_3, y_4, y_5, y_6$ .

$$P(B_i \text{ is lost}) = P(y_i = 1)$$

- Three levels of uncertainty

The experts provide with probabilities  $p_{i,j}$  that the events are realized,  $1 \leq i \leq 6, 0 \leq j \leq 2$ .

<b>Level zero</b>	$y_1$	$y_2$	$y_3$	$y_4$	$y_5$	$y_6$
<b>Level one</b>	$p_{1,1}$	$p_{2,1}$	$p_{3,1}$	$p_{4,1}$	$p_{5,1}$	$p_{6,1}$
<b>Level two</b>	$p_{1,2}$	$p_{2,2}$	$p_{3,2}$	$p_{4,2}$	$p_{5,2}$	$p_{6,2}$

For example,

<b>Level zero</b>	$y_1$	$y_2$	$y_3$	$y_4$	$y_5$	$y_6$
<b>Level one</b>	$p_{1,1}$	$p_{2,1}$	<b>0.6</b>	<b>0.75</b>	$p_{5,1}$	$p_{6,1}$
<b>Level two</b>	<b>0.1</b>	<b>0.2</b>	<b>0.3</b>	<b>0.4</b>	<b>0.5</b>	<b>0.6</b>

# General formulation

- Events  $E_i, i = 1, \dots, n$
- Correlated binary variables  $y_1, y_2, \dots, y_n$

$$P(E_i \text{ is realized}) = P(y_i = 1)$$

- (J+1) levels of uncertainty

The experts provide with probabilities  $p_{i,j}, i = 1, \dots, n, j = 0, 1, \dots, J$ , that the events are realized.

<b>Level zero</b>	$y_1$	$y_2$	$\dots$	$y_n$
<b>Level one</b>	$p_{1,1}$	$p_{2,1}$	$\dots$	$p_{n,1}$
<b>Level two</b>	$p_{1,2}$	$p_{2,2}$	$\dots$	$p_{n,2}$
$\vdots$				
<b>Level J</b>	$p_{1,J}$	$p_{2,J}$	$\dots$	$p_{n,J}$

# The model

The joint density between the binary variables and their assessments is defined as,

$$P(\mathbf{y}, \mathbf{p}_1 | \mathbf{p}_2) = P(\mathbf{y} | \mathbf{p}_1, \mathbf{p}_2) \times P(\mathbf{p}_1 | \mathbf{p}_2).$$

- $\mathbf{p}_j$  denotes all probability assessments at level  $j$ .

# Constructing $P(\mathbf{y}|p_1, p_2)$ (threshold copula)

For assessments at level one, we relate the  $n$  binary variables to a latent vector  $\mathbf{x}$  (Papathomas and O'Hagan, 2005), so that,

$$\mathbf{x} \sim N \left( \begin{pmatrix} 0 \\ 0 \\ \vdots \\ 0 \end{pmatrix}, \begin{pmatrix} 1 & \delta_{1,2}^{(1)} & \dots & \delta_{1,n}^{(1)} \\ \delta_{2,1}^{(1)} & 1 & & \delta_{2,n}^{(1)} \\ \vdots & & & \\ \delta_{n,1}^{(1)} & \delta_{n,2}^{(1)} & & 1 \end{pmatrix} \right),$$

where index (1) represents the level where assessments are considered. Then,

$$P(y_1 = 1, \dots, y_n = 0) = P(x_1 < \Phi^{-1}(p_{1,1}), \dots, x_n \geq \Phi^{-1}(p_{n,1})).$$

- The  $\delta_{1,2}^{(1)}$  correlation, for instance, is elicited by asking for probabilities  $P(y_1 = 1, y_2 = 1|p_{1,1}, p_{2,1})$  or  $P(y_1 = 1|y_2 = 1, p_{1,1}, p_{2,1})$

# Constructing $P(\mathbf{p}_1|\mathbf{p}_2)$

- We consider the following underlying structure.

$$\begin{array}{ccccc} z_1 & z_2 & z_3 & z_4 & z_5 \\ & & & & \} \mathbf{E}_1 = (E_{1,1}, E_{2,1}, E_{3,1}, E_{4,1}, E_{5,1}) \end{array}$$

$$\begin{array}{ccccc} z_{1,1} & z_{2,1} & z_{3,1} & z_{4,1} & z_{5,1} \\ & & & & \} \mathbf{E}_2 = (E_{1,2}, E_{2,2}, E_{3,2}, E_{4,2}, E_{5,2}) \end{array}$$

$$z_{1,2} \quad z_{2,2} \quad z_{3,2} \quad z_{4,2} \quad z_{5,2}$$

- $\mathbf{E}_j$  normal, independent with mean zero.
- $\text{Var}(\mathbf{E}_2) = \Sigma_{z_{1,2}}$  and therefore  $z_1|z_2 \sim N(z_2, \Sigma_{z_{1,2}})$
- We parametrise so that the diagonal elements of  $\Sigma_{z_{1,2}}$  are  $v_{i,2}^2 - v_{i,1}^2$



## Constructing $P(\mathbf{p}_1|\mathbf{p}_2)$ (continued)

For each  $p_{i,j}$  at level greater than zero, consider a  $z_{i,j}$  so that

$$z_{i,j} = -v_{i,j}\Phi^{-1}(p_{i,j}).$$

Then,

$$\begin{aligned} P(\mathbf{p}_1|\mathbf{p}_2) &= P(\mathbf{z}_1|\mathbf{z}_2) \left| \frac{d\mathbf{z}_1}{d\mathbf{p}_1} \right| \\ &= \{\det(2\pi\boldsymbol{\Sigma}_{\mathbf{z}_{1,2}})\}^{-\frac{1}{2}} \times \exp\left\{\frac{1}{2}(\mathbf{V}_1\boldsymbol{\phi}_1 - \mathbf{V}_2\boldsymbol{\phi}_2)^\top \boldsymbol{\Sigma}_{\mathbf{z}_{1,2}}^{-1}(\mathbf{V}_1\boldsymbol{\phi}_1 - \mathbf{V}_2\boldsymbol{\phi}_2)\right\} \\ &\quad \times (2\pi)^{\frac{n}{2}} \det(\mathbf{V}_1) \exp\left\{\frac{1}{2}\boldsymbol{\phi}_1^\top \boldsymbol{\phi}_1\right\}. \end{aligned}$$

- $\boldsymbol{\phi}_j = (\Phi^{-1}(p_{1,j}), \dots, \Phi^{-1}(p_{n,j}))^\top$
- $\mathbf{V}_j = \text{diag}\{v_{1,j}, v_{2,j}, \dots, v_{n,j}\}$

# The marginal density of an assessment

The density  $P(p_{i,1}|p_{i,2})$  is controlled by the ratio  $v_{i,1}/v_{i,2}$ . It represents the decision maker's opinion on **the amount of learning that is taking place** when obtaining assessments at level 1.

- $E(p_{i,1}|p_{i,2}) = p_{i,2}$ .
- $E(p_{i,1}^2|p_{i,2}) = P(\xi_1 < \Phi^{-1}(p_{i,2}), \xi_2 < \Phi^{-1}(p_{i,2}))$  (1)

where,

$$\begin{pmatrix} \xi_1 \\ \xi_2 \end{pmatrix} \sim N \left( \begin{pmatrix} 0 \\ 0 \end{pmatrix}, \begin{pmatrix} 1 & 1 - \frac{v_{i,1}^2}{v_{i,2}^2} \\ 1 - \frac{v_{i,1}^2}{v_{i,2}^2} & 1 \end{pmatrix} \right).$$

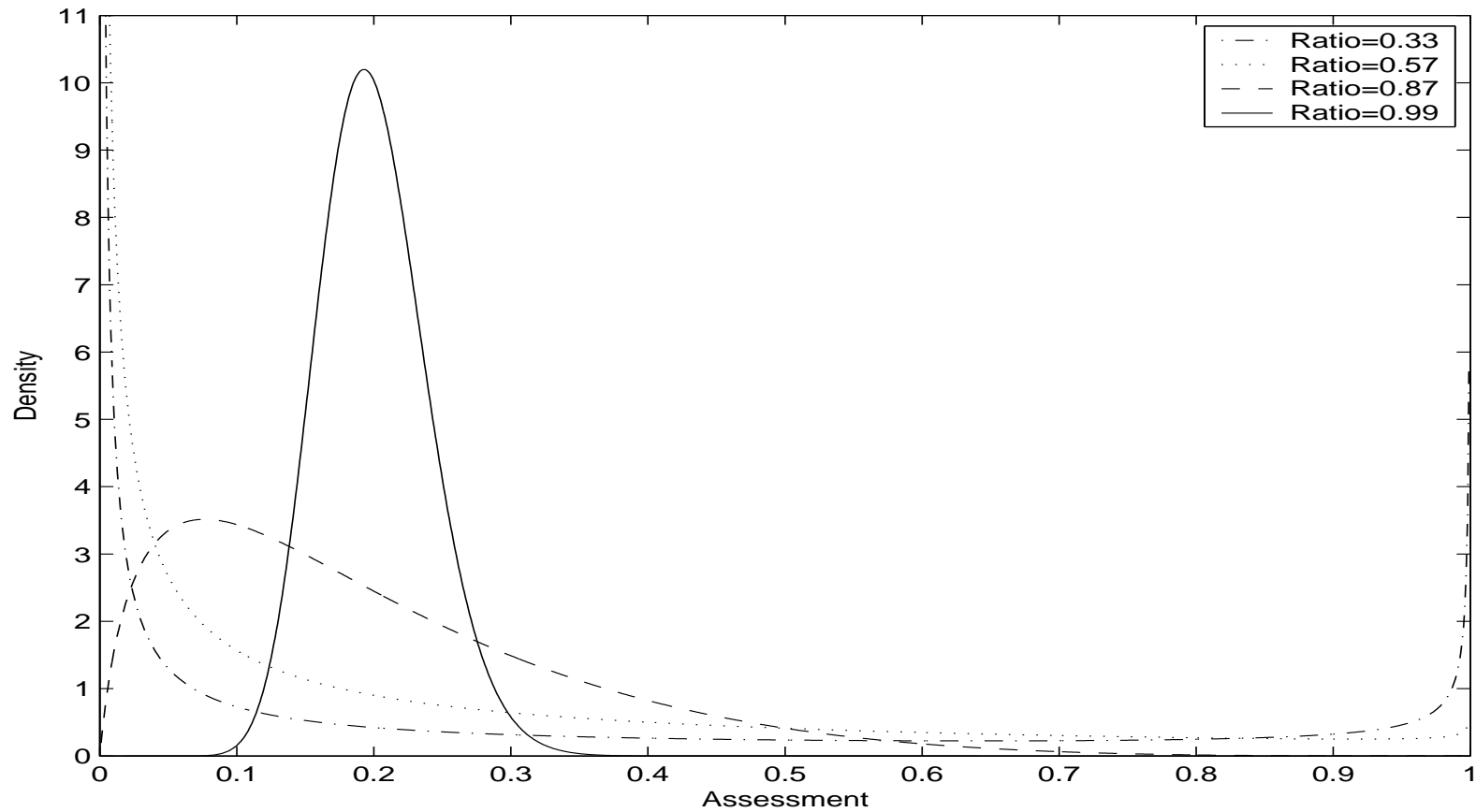


Figure 1: Density of  $p_{i,1}$  for  $p_{i,2} = 0.2$  and various ratios  $v_{i,1}/v_{i,2}$

## Eliciting the $v_{i,j}$ parameters

The **expected variance reduction** for  $y_i$ , after a future  $p_{i,1}$  is received is,

$$\text{Var}(y_i|p_{i,2}) - \mathbb{E}_{p_{i,1}} \{ \text{Var}(y_i|p_{i,1}, p_{i,2}) \} = \mathbb{E}(p_{i,1}^2|p_{i,2}) - p_{i,2}^2.$$

If the expert believes that from level of uncertainty 2 to level 1 there is an  $\Omega$  per cent expected reduction in the variance of  $y_i$  then,

$$\mathbb{E}(p_{i,1}^2|p_{i,2}) - p_{i,2}^2 = \frac{\Omega}{100} \{ p_{i,2}(1 - p_{i,2}) \} \quad (2)$$

## Steps

- Set an arbitrary value for  $v_{i,2}$ , say  $v_{i,2} = 1$ .
- Elicit the expert's or decision maker's expectation on the proportional reduction of uncertainty  $\Omega$  for  $y_i$  when an assessment is obtained at level 1.
- This expectation gives the  $v_{i,1}$  parameter.

## Eliciting correlations for the $\Sigma_{z_{1,2}}$ matrix

- To complete the elicitation of  $\Sigma_{z_{1,2}}$  we need to elicit its correlations
- To simplify this elicitation, we impose that **the fully specified joint density should be consistent with the threshold copula at level 2.**

Notice that,

$$P(\mathbf{y}|\mathbf{p}_2) = \int_0^1 \dots \int_0^1 P(\mathbf{y}|\mathbf{p}_1, \mathbf{p}_2) \times P(\mathbf{p}_1|\mathbf{p}_2) d\mathbf{p}_1.$$

- Therefore, the above equality should hold with the probabilities  $P(\mathbf{y}|\mathbf{p}_1, \mathbf{p}_2)$  and  $P(\mathbf{y}|\mathbf{p}_2)$  obtained using the threshold copula at levels 1 and 2 respectively.

**Theorem :** The joint density  $P(\mathbf{y}, \mathbf{p}_1 | \mathbf{p}_2)$  is consistent with the threshold copula if,

$$\Sigma_{z_{1,2}} = \mathbf{V}_2 \Sigma_2 \mathbf{V}_2 - \mathbf{V}_1 \Sigma_1 \mathbf{V}_1 \quad (3)$$

(Papathomas, 2008, Scandinavian Journal of Statistics)

## A practical problem (continued)

Consider 30 claims divided in two strata  $\{y_1, \dots, y_{15}\}$ ,  $\{y_{16}, \dots, y_{30}\}$ .

Assume the following elicited copula parameters **for level 2**:

- $\delta_2^s = 0.45$  (between claims that belong to the same stratum)
- $\delta_2 = 0.2$  (between claims from different strata)

Assume the following elicited copula parameters **for level 1**:

- $\delta_1^s = 0.40$
- $\delta_1 = 0.15$ .

For both strata, and a claim with a 0.5 prior probability, the expert expects a **60% reduction in uncertainty** when assessments are obtained at level 1. For  $v_2 = 1$ , this percentage translates to  $v_1 = 0.443$ .



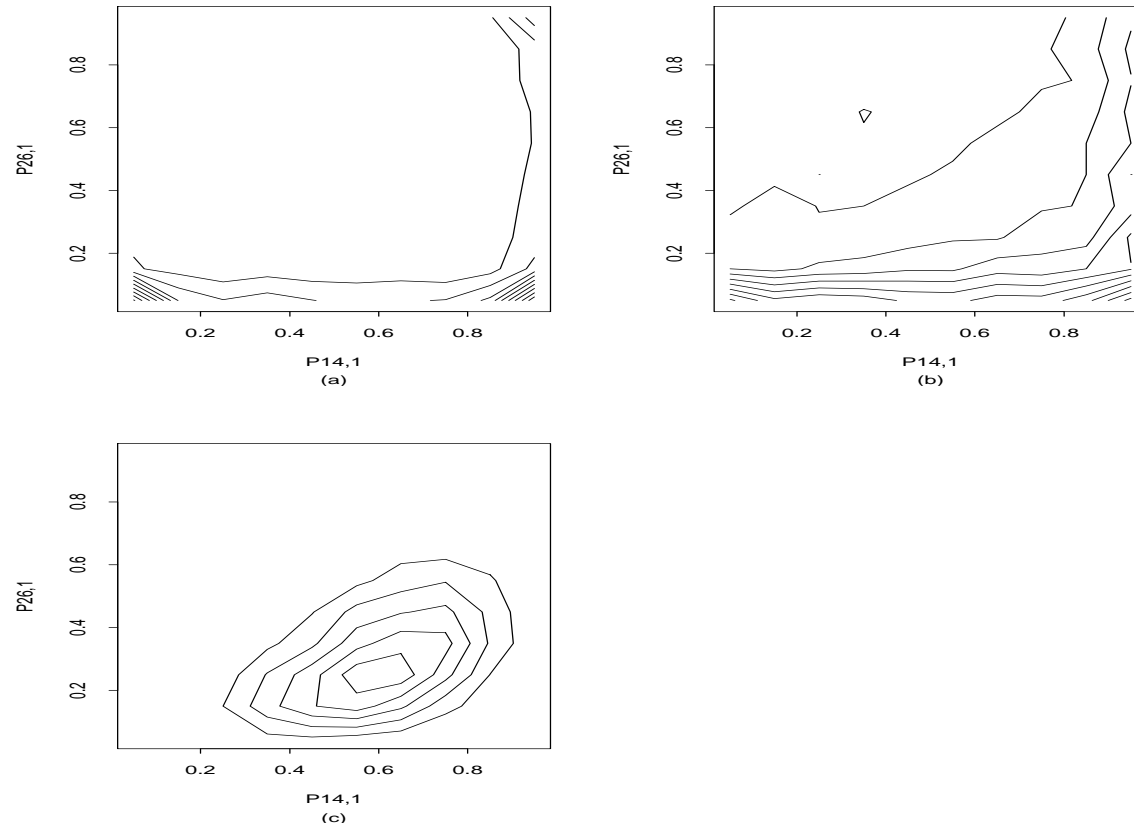


Figure 2: Contour plots of the joint density of  $p_{14,1}$  and  $p_{21,1}$  for  $p_{14,2} = 0.6$  and  $p_{26,2} = 0.3$ : (a) 60% expected reduction of uncertainty; (b) 40% expected reduction of uncertainty; (c) 10% expected reduction of uncertainty

**Table 1.** Elicited marginal probabilities and posterior marginal probabilities when assessments at levels 2 and 1 are considered and when assessments at levels 2,1 and 0 are considered

<i>i</i>	First Stratum						Second Stratum					
	Lev 2	Lev 1	Post.	Observed	Post.		<i>i</i>	Lev 2	Lev 1	Post.	Observed	Post.
1	0.8	-	0.9073	-	0.9281		16	0.15	-	0.1128	-	0.1164
2	0.9	-	0.9659	-	0.9739		17	0.6	0.2	0.2086	-	0.2103
3	0.1	0.25	0.2518	-	0.2849		18	0.9	-	0.9351	-	0.9315
4	0.1	-	0.1136	-	0.1281		19	0.35	-	0.3168	-	0.3286
5	0.2	-	0.2512	-	0.2666		20	0.35	0.08	0.0807	-	0.0898
6	0.35	-	0.4537	-	0.474		21	0.2	-	0.1671	-	0.1605
7	0.7	0.8	0.7917	1	1		22	0.65	-	0.6706	-	0.682
8	0.7	-	0.833	-	0.8476		23	0.8	0.9	0.8963	-	0.9115
9	0.15	-	0.1869	-	0.1999		24	0.7	-	0.7257	-	0.7444
10	0.5	-	0.6404	-	0.6501		25	0.5	-	0.4914	-	0.5062
11	0.95	-	0.9909	-	0.9917		26	0.3	0.8	0.7961	-	0.8122
12	0.55	0.9	0.898	1	1		27	0.95	-	0.9746	-	0.9754
13	0.55	-	0.6907	-	0.7133		28	0.1	-	0.0609	-	0.0674
14	0.6	0.9	0.8987	-	0.9281		29	0.8	-	0.8342	-	0.8444
15	0.6	-	0.7413	-	0.7704		30	0.4	-	0.3765	-	0.3882

**Table 2.** Joint prior and posterior probabilities

	Joint probabilities when assessments at level 2 are considered					Posterior probabilities when assessments at levels 2 and 1 are considered				
	$Y_6$	$Y_7$	$Y_{12}$	$Y_{19}$	$Y_{20}$	$Y_6$	$Y_7$	$Y_{12}$	$Y_{19}$	$Y_{20}$
$Y_6$	0.3479	0.2997	0.2554	0.1485	0.1535	0.4537	0.3838	0.42	0.1504	0.0411
$Y_7$		0.6976	0.45	0.2661	0.2728		0.7917	0.7355	0.256	0.0706
$Y_{12}$			0.5469	0.2187	0.2224			0.898	0.2891	0.0746
$Y_{19}$				0.3449	0.1911				0.3168	0.038
$Y_{20}$					0.3518					0.0807
	Posterior probabilities when assessments at levels 2,1 and 0 are considered									
	$Y_6$	$Y_7$	$Y_{12}$	$Y_{19}$	$Y_{20}$					
$Y_6$	0.474	0.474	0.474	0.1676	0.0482					
$Y_7$		1	1	0.3286	0.0898					
$Y_{12}$			1	0.3286	0.0898					
$Y_{19}$				0.3286	0.0396					
$Y_{20}$					0.0898					

## A practical problem (continued)

Assume that the cost for paying out on a claim is 50.

Let  $w = 50 \times \sum_1^{30} y_i$ .

We can easily calculate from the simulated sample that,

$$E\{w|\mathbf{p}_2\} = 779$$

$$E\{w|\mathbf{p}_1(s_1), \mathbf{p}_2\} = 863.1$$

$$E\{w|\mathbf{y}(s_0), \mathbf{p}_1(s_1), \mathbf{p}_2\} = 896.4$$

For the variance of  $w$  we obtain that,

$$\text{Var}\{w|\mathbf{p}_2\} = 75,444$$

$$\text{Var}\{w|\mathbf{p}_1(s_1), \mathbf{p}_2\} = 29,961$$

$$\text{Var}\{w|\mathbf{y}(s_0), \mathbf{p}_1(s_1), \mathbf{p}_2\} = 24,473$$

# Discussion

We have developed a fully specified joint density for a set of correlated binary variables with multi-level probability assessments. This density is

- Rich enough to describe a wide range of practical problems
- Lends itself to inference via simulation (MCMC). Sampling from truncated multivariate normal distributions is required. To sample efficiently we use auxiliary random vectors.
- Possible to elicit asking simple “layman’s” questions

## Discussion (continued)

- To elicit a correlation for the threshold copula at, say, level 1, we can ask for a joint probability like

$$P(y_1 = 1, y_2 = 1 | p_{1,1}, p_{2,1})$$

and/or a conditional probability

$$P(y_1 = 1 | y_2 = 1, p_{1,1}, p_{2,1}).$$

providing probability bounds and guidance to the expert.

- These probabilities can be inconsistent, giving **considerably different values for the correlation**, depending on the marginal probabilities and conditioning.
- A careful validation procedure is necessary where plenty of feedback is provided to the expert.

## Discussion (continued)

- In a recent consultation, experts were more comfortable in providing conditional probabilities

$$P(y_1 = 1 | y_2 = 1, y_3 = 1, y_4 = 0, y_5 = 0, y_6 = 0, y_7 = 0, p_{1,1}, p_{2,1}, \dots)$$

$$P(y_1 = 1 | y_2 = 1, y_3 = 1, y_4 = 1, y_5 = 0, y_6 = 0, y_7 = 0, p_{1,1}, p_{2,1}, \dots)$$

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- Probabilities were often inconsistent, giving **higher correlations as the number of observed  $y_i = 1$  increased.**

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- Probabilities were often inconsistent, giving **higher correlations as the number of observed  $y_i = 1$  increased.**
- Sometimes expert beliefs were ‘asymmetric’ concerning the dependence between two groups of assets. For instance, the expert insisted that learning about new steel structures **should affect** beliefs for old steel structures (element of surprise). However, learning about old steel structures **should not affect** beliefs for new steel structures.



## Discussion (continued)

- Expected reduction in uncertainty, in percentage terms, can be translated to  $v_{i,j}$  parameters using variance, standard deviation or some other measure.
- The statistical estimation of the  $v_{i,j}$  parameters could be the subject of future research, but assessments are sparsely elicited at low levels of uncertainty and this may present with difficulties.

## Discussion (continued)

Assume elicited parameters so that

- $\delta_2^s = 0.15, \delta_2 = 0.12$
- $\delta_1^s = 0.45, \delta_1 = 0.3$
- $v_1 = 0.646$  (40% expected reduction of uncertainty)

Now, the probability that  $y_2 = 1$  drops from 0.9 to 0.885.

The probability that  $y_{14} = 1$  increases from 0.9 to 0.9352.

The apparently incoherent posterior probabilities are caused by the negative correlations between future assessments at level 1. It is easy to deduce from equation (4) that the negative correlations occurred because the copula correlations at level 1 are higher than the corresponding ones at level 2, whilst the expected reduction of uncertainty is not high enough to compensate for this difference.

## Discussion (continued)

- When the variance of the probability assessments is under-estimated, elicited assessments close to 0 or 1 become influential outliers and have a strong effect on the posterior probabilities.

Possible remedies:

- Implementing the model with software that will produce warning flags.
- The true 0 or 1 value is assigned at level zero, even if the relevant information corresponds to a higher level of uncertainty.

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