

Advanced Economic Theory  
Models of Elections  
Lecture 9

Francesco Squintani  
University of Warwick

email: [f.squintani@warwick.ac.uk](mailto:f.squintani@warwick.ac.uk)

## Legislative bargaining (Baron and Ferejohn 1989)

- . Bargaining within legislatures often concerns allocation of fixed surplus through bills, budget agreements, or regulations.
- . Baron and Ferejohn (1989) consider repeated bargaining over fixed resources with random proposer nomination.
- . There is a unique symmetric stationary equilibrium.
- . Agreement is reached after the first proposal.
- . The proposer obtains the largest share, but her advantage is smaller with an open amendment rule.
- . Under closed amendment rule, the proposer's advantage increases in number of legislators.

## The model

- . Consider a legislature  $N = \{1, 2, \dots, n\}$  with  $n$  odd.
- . The legislature has to decide how to allocate a “pie” of size 1.
- . The set of possible divisions is  $X = \{(x_1, \dots, x_n) : x_j \geq 0 \text{ for all } j \in N \text{ and } \sum_{j=1}^n x_j \leq 1\}$ .
- . There is an infinite number of periods  $t = 1, 2, \dots, \infty$ .
- . In each period  $t$ , a legislator is randomly selected as proposer, each is drawn with probability  $1/n$ , independently over time.
- . If selected, legislator  $i$  makes a division proposal  $x^i \in X$ .
- . A simple majority of votes is needed to pass the proposal.
- . If the proposal is rejected, the game moves on to the next period.
- . Subgame perfect equilibria with stage-undominated strategies. (I.e., legislators vote as if they were pivotal.)

- . Consider 2 different bargaining protocols, closed and open rule.
- . Under closed rule, each period- $t$  proposal  $x^i$  is voted without modifications.
- . Under open rule, each proposal  $x^i$  can be amended before vote.
- . In the same period  $t$ , an amender  $j \neq i$  is randomly selected.
- .  $j$  may put  $x^i$  to vote, or make an alternative proposal  $x^j$ .
- . If  $j$  made a proposal  $x^j$ , then legislators vote between  $x^i$  and  $x^j$ .
- . Amendment process re-starts at next period  $t + 1$  with selection of amender  $k \neq j$ .
- . The amendment process continues until a proposal is put to vote.
- . Every legislator discount factor across periods is  $\delta$ .

**Proposition** Any pie division  $x \in X$  can be supported as a subgame perfect equilibrium if  $n \geq 5$  and  $\delta > \frac{n+2}{2(n-1)}$ .

- . The equilibrium is sustained by these strategies:
  - . at time  $t = 0$ , the drawn proposer chooses  $x$ , and all legislators accept it;
  - . at any time  $t > 0$ , if a majority rejected  $x$  at  $t - 1$ , the proposer chooses  $x$ , and all accept it;
  - . at any time  $t$ , if the proposer  $i$  chose  $x^i = x' \neq x$ , then  $i$  is punished as follows:
    - a majority  $M(x')$  rejects  $x'$ , and the proposer  $j$  drawn at  $t + 1$  chooses  $x^j = x''$  such that  $x_i^j = 0$ ;
  - . if  $j$  were to deviate, the above punishment is applied on  $j$ .

- . We refine the set of equilibria and focus on stationary strategies.
- . A stationary strategy  $\sigma_i$  for any player  $i \in N$  consists of
  - . a mixed proposal  $\pi_i \in \Delta X$  used at the period in which  $i$  is selected as proposer,
  - . a voting strategy  $v_i : X \rightarrow [0, 1]$ , where  $v_i(x)$  is the probability  $i$  accepts proposal  $x$ .

**Proposition** In a symmetric stationary equilibrium, any proposer  $i$  selected at any time- $t$  chooses  $x^i$  such that  $x_i^i = 1 - \frac{\delta(n-1)}{2n}$  and  $x_j^i = \frac{\delta}{n}$  for some other randomly chosen  $\frac{n-1}{2}$  legislators  $j$ ; each legislator  $j \neq i$  accepts any proposal  $x^i$  such that  $x_j^i \geq \frac{\delta}{n}$ .

- . The first period proposal is then accepted, and game ends.

*Sketch of Proof.* Invoking symmetry, let  $v$  be any player's stationary equilibrium payoff at the beginning of any period.

- . Because the pie is of size 1, it must be that  $v \leq 1/n$ .
- . Consider a player  $j$  who is tendered a proposal  $x_j^i$  at any period: in equilibrium, she votes for  $x^i$  if and only if  $x_j^i \geq \delta v$ .
- . To get proposal  $x^i$  accepted, proposer  $i$  needs  $(n-1)/2$  votes.
- . To respect symmetry,  $i$  must offer  $x_j^i = \delta v$  to  $(n-1)/2$  legislators  $j \neq i$ , chosen at random with equal probabilities.
- . Then, the selected proposer's payoff is:  $v_i = 1 - \frac{n-1}{2}\delta v$ .
- . Indeed, because  $v \leq 1/n$ , we obtain that  $v_i > \delta v$ .
- . In the symmetric stationary equilibrium, at every period  $t$ , the selected proposer  $i$  makes a proposal  $x^i$  that is accepted.

- . Let us now calculate the stationary payoffs  $v$  and  $v_i$ .
- . In any period, each legislator  $i$  has probability  $1/n$  of becoming the proposer and getting payoff  $v_i$ .
- . Likewise,  $i$ 's probability of being a responder is  $(n-1)/n$ .
- . In any symmetric equilibrium, if  $i$  a responder, then she is offered  $\delta v$  with probability  $1/2$ , and else she receives nothing.
- . Thus, we can express the stationary payoff  $v$  as  $v = \frac{v_i}{n} + \frac{n-1}{2n} \delta v$ .
- . Solving out, we obtain  $v = 1/n$  and  $v_i = 1 - \frac{n-1}{2n} \delta$ .
- . The proposer payoff  $v_i$  decreases in  $\delta$ . More patient responders must be given larger shares to pass proposals.
- . Payoff  $v_i$  increases in  $n$ . There are more voters to "buy off" but less must be given to each one of them to pass proposals.



- . Now let's look at open-rule bargaining.
- . Symmetric stationary equilibrium depends on discount factor  $\delta$ .
- . If the proposer is patient, she pays off  $(n - 1)/2$  other legislators, hoping that one of them is chosen as the amender.
- . If the proposer is impatient, she makes a proposal that "pays off" all other  $n - 1$  legislators and is surely accepted.
- . For simplicity, we are going to assume that  $N = 3$ .
- . Consider the case of high  $\delta$  first.
- . Proposer offers  $1 - s$  to a legislator  $j$  at random, to keep  $s$ .
- . If  $j$  is selected as the amender, she puts  $x^j$  to vote.
- . If the other legislator  $\ell$  is selected, she will amend  $x^j$ , and offer  $1 - s$  to legislator  $j$  to keep  $s$  for herself.

- . Thus, proposer's equilibrium payoff is  $v(s) = s/2 + \delta v(0)/2$ .
- . Likewise, the payoff of "excluded" legislator  $\ell$  is  $v(0) = \delta v(s)/2$ .
- . Finally, legislator  $j$  puts  $x^j$  to vote iff  $1 - s \geq \delta v(s)$
- . Hence, the proposer sets  $1 - s = \delta v(s)$ .
- . This system of equations can be solved, obtaining
 
$$s = \frac{4 - \delta^2}{4 + 2\delta - \delta^2} \quad v(s) = \frac{2}{4 + 2\delta - \delta^2} \quad v(0) = \frac{\delta}{4 + 2\delta - \delta^2}.$$
- . Immediate to verify that no legislator has incentive to deviate.
- . The excluded legislator equilibrium response minimizes the proposers' equilibrium payoff.
- . The proposer is better off with the closed-rule. The possibility of proposal amendment reduces her bargaining power.

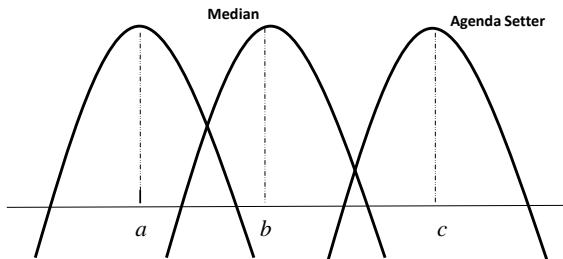
- . Consider low  $\delta$ .
- . The proposer keeps  $s$ , and offers  $\frac{1-s}{2}$  to the other 2 players.
- . Let  $v(s)$  be the equilibrium payoff if amending a proposal.
- . The amending player will second the proposal if  $\frac{1-s}{2} \geq \delta v(s)$ .
- . Thus, the proposer sets  $\frac{1-s}{2} = \delta v(s)$ .
- . Each amender also chooses to offer  $\delta v(s)$  if making a proposal.
- . Hence, the amender keeps  $s$  and it must be that  $v(s) = s$ .
- . In symmetric stationary equilibrium,  $\frac{1-s}{2} = \delta s$ , or  $s = \frac{1}{1+2\delta}$ .
- . Again, the proposer is better off with the closed-rule.
- . The threshold  $\bar{\delta}$  that discriminates the 2 open-rule equilibria has:  

$$\frac{2}{4+2\bar{\delta}-\bar{\delta}^2} = \frac{1}{1+2\bar{\delta}}, \text{ and hence } \bar{\delta} = \sqrt{3} - 1.$$

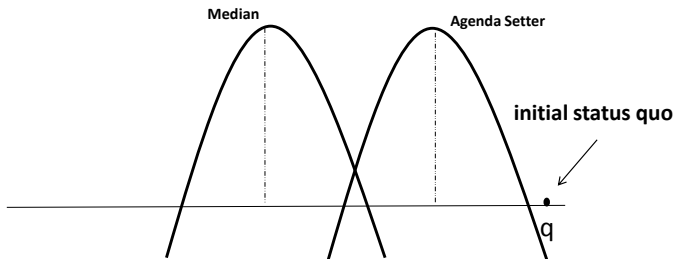
## Voting over Public Policies (Romer and Rosenthal 1978)

- . When changing a policy, all individuals' payoffs are affected.
- . Suppose a committee with  $n$  members with quadratic utilities.
- . Uni-dimensional policy and majority rule.
- . Fixed agenda setter who has the monopoly over the agenda (no counter proposal).
- . The model predicts inertia: there is a range of policy where the status quo is not changed.
- . Agenda setter is powerful, but not a dictator.
- . Policy changes are asymmetric.
- . If agenda setter is to the right (left) of the median, policy moves right relative to the status quo more (less) than it moves left.

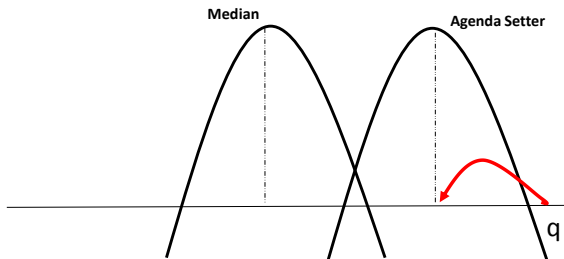
# Agenda Setting Model (Romer and Rosenthal, 1978)



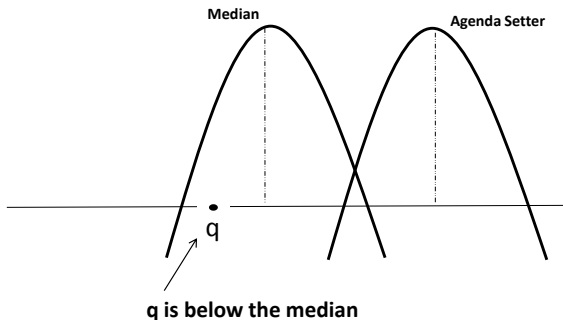
# Agenda Setting Model



# Agenda Setting Model

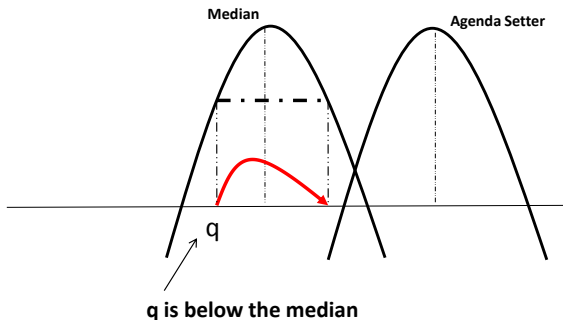


# Agenda Setting Model

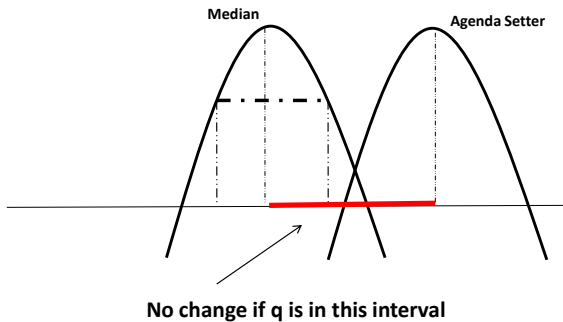




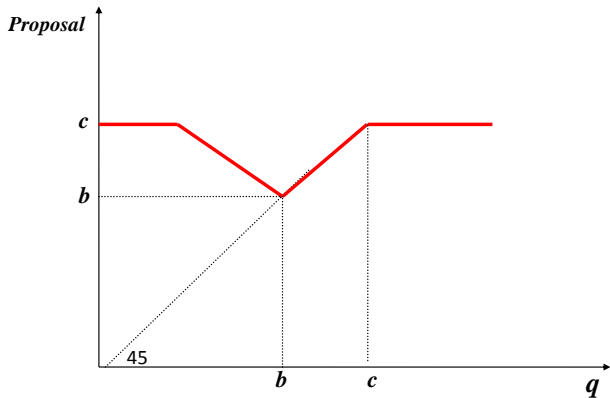
# Agenda Setting Model



# Agenda Setting Model



# Agenda Setting Model



## Endogenous Status quo (Baron 1996)

- . Before we have assumed that once an agreement is made at  $t$ , the game ends and players get the agreed policy from  $t$  on.
- . Suppose instead that reconsideration is possible in future periods.
- . What is the default after an agreement?
- . Suppose that when an agreement is reached, the default option in tomorrow's bargaining coincides with the policy agreed today.
- . Current policy becomes default, or status quo, tomorrow.
- . We say that the status quo is endogenous.
- . Players recognize that when they change policy, this will change future bargaining.

## The model

- . Three committee members with quadratic utilities:  
 $u_i = -(x - b_i)^2$  where  $b_i$  is the ideal point of legislator  $i$ .
- . Assume  $0 < b_1 < b_2 < b_3 < 1$ , equally distanced.
- . Two periods.
- . Suppose that member 1 is recognized in  $t = 1$ , and that recognition probabilities in  $t = 2$  are  $1/3$  for each player.
- . What is decided in first period affects bargaining tomorrow via the change in default;  $q_t$  denotes status quo at  $t$ .
- . The continuation value function depends on the status quo (the status quo is a state variable).

## Analysis

- . Solve backwards.
- . In  $t = 2$ , the solution is as in the model by Romer and Rosenthal.
- . In  $t = 1$  player 1 chooses proposal:  
$$z^1 \in \arg \max_{z \in [0,1]} -(z - b_1)^2 + \delta V_1(z)$$
  
subject to  $-(z - b_j)^2 + \delta V_j(z) \geq -(q_1 - b_j)^2 + \delta V_j(q_1)$   
for at least one  $j$ , with  $j \in \{2, 3\}$ .
- . Proposal  $z^1$  is a function of the status quo  $q_1$ .
- .  $q_1$  determines the bargaining power of the opponents.
- . Suppose that default at  $t = 1$  is  $q_1 = 0$ .
- . If  $\delta = 0$ , the proposal by player 1 will be  $b_1$ .

- . If  $\delta > 0$ , player 1 (player 3) realizes that choosing a policy closer to  $b_2$  will make the proposal by 3 (player 1) more centered.
- . Extremist players propose policies more moderate than their preferred policies.
- . The median player 2 can propose her preferred policy  $b_2$  and that policy is unchanged in  $t = 2$ .
- . To conclude, either  $b_2$  is proposed or a policy close to it: there is dynamic convergence to the median policy.
- . An endogenous status quo makes proposals more centered and provides insurance against political risk
- . Zapal (2016) shows that there is dynamic convergence to the median also in the infinite horizon version of this game.

## Summary

- . We have considered legislative bargaining.
- . Repeated bargaining over fixed resources with random proposer nomination yields a unique stationary equilibrium.
- . Agreement is reached after the first proposal.
- . The proposer obtains the largest share, but her advantage is smaller with an open amendment rule.
- . Under closed amendment rule, the proposer's advantage increases in number of legislators.
- . Bargaining over policies leads to change of policies with inertia.
- . An endogenous status quo induces more moderate proposals, and provides insurance to the legislators.